

# PROFESSIONAL INDEMNITY



## Asset Protection Insurance



## PRODUCT FEATURES AND BENEFITS TO YOU

- The policy insures the loss of assets of your firm in the event that they are destroyed by a professional indemnity insurance claim.
  - The proceeds of the policy can be used by the trustees either to reinstate member's assets
- OR**
- To negotiate with a third party claimant to reach full and final settlement thus protecting the firm's assets and work in progress
- The policy is for the benefit of the partners and can be structured so that it is NOT directly accessible to a third party claimant.



## SO WHY BUY THIS COVERAGE?

- Significant losses are becoming larger and increasingly common; it is not implausible for your PI limit to be exhausted.
- Some firms may be tempted to buy an additional excess layer of PI. However if a claim exceeds this the firm's assets are still at risk.
- The policy provides the opportunity to negotiate with the third party claimant on behalf of the members by using the policy's proceeds as full and final settlement thus avoiding the firm being pushed into insolvency.
- If the firm are unable to reach agreement with a claimant the policy can instead be used to replenish the assets which could be used as a fund to establish a new firm or pay out to partners who could use the payment to fund a new venture or even retirement.
- Firms who convert to an LLP lose the protection of joint and several liability with other partners - if the firm's insurance protection is eroded any partner directly sued may well stand alone with their assets potentially accessible for claims settlement.
- Once coverage is confirmed control of the proceeds of the policy lies entirely with the trust established by the firm. You make decisions regarding how to distribute the funds.

## POLICY STRUCTURE

- Coverage available for medium to large firms.
- Underwriting requirements include PI submission, details of PI programme and partnership assets.
- Coverage structured on a case by case basis to sit excess of the clients' PI coverage and partnership assets and to dovetail with the specific characteristics of the partnership trust deed.

## LIMIT OF LIABILITY

- Pembroke provides aggregate limits of up to £15m.
- Other insurance partners can be utilised for higher limits.

## PEMBROKE'S KEY SERVICE FEATURES

- Market leaders in providing Asset Protection Insurance.
- Quotations available within 24hrs.
- Experienced claims and underwriting service.
- Lloyd's A+ rated security.



# ABOUT IRONSHORE AND PEMBROKE

Ironshore provides broker-sourced specialty commercial property and casualty coverages for varying risks located throughout the world. With more than 30 offices around the globe – including Ironshore’s Lloyd’s Pembroke Syndicate 4000 in London – Ironshore is prepared to meet clients’ complex needs promptly, with local service on a global basis and in-depth underwriting experience across a broad spectrum of industries.

Ironshore’s acquisition by Liberty Mutual and merger with Liberty International Underwriters (LIU) U.S. in 2017 enables us to bring even greater scale, expertise, innovation and product offerings to market. As a combined operation with approximately \$2.9 billion in gross written premium, brokers now have access to a top-tier insurer with greater capacity and product lines for a wide range of risks.

Boston-based Liberty Mutual is a diversified insurer in business since 1912, offering a wide range of personal and commercial insurance products and services. Liberty has \$125.6 billion in assets and ranks 75th on the Fortune 100 list of largest corporations in the U.S. based on 2016 revenue. As of December 31, 2016, Liberty Mutual had \$38.3 billion in annual consolidated revenue, with ‘A’ ratings from both A.M. Best and Standard & Poor’s.

## CONTACTS

### DAVID WHITE

Director, Professional Lines

020 7337 4420

david.white@ironshore.com

### ANNA JAY

Underwriter, Professional Indemnity

020 7337 4456

anna.jay@ironshore.com

When considering a long-term insurance partner for your business, please call 1-877-IRON411, visit [www.ironshore.com](http://www.ironshore.com) or email: [info@ironshore.com](mailto:info@ironshore.com)



#### About Ironshore

Ironshore, a Liberty Mutual Company, provides broker-sourced specialty property and casualty insurance coverages for varying risks located throughout the world. Select specialty coverages are underwritten at Lloyd’s through Ironshore’s Pembroke Syndicate 4000. The Ironshore group of companies is rated A (Excellent) by A.M. Best with a Financial Size Category of Class XIV and A (Stable) by Standard & Poor’s. Pembroke Syndicate 4000 operates within Lloyd’s where the market rating is A (Excellent) by A.M. Best, AA- (Very Strong) by Fitch, and A+ (Strong) by Standard & Poor’s. For more information, please visit: [www.ironshore.com](http://www.ironshore.com).

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Bound insurance policies, rather than summaries thereof, govern. Not all insurance coverages or products are available in all states or regions and policy terms may vary based on individual state or region requirements. Some policies may be placed with a surplus lines insurer. Surplus lines insurers generally do not participate in state guaranty funds and coverage may only be obtained through duly licensed surplus lines brokers.